





LaSalle Network Hires 25 Business Development Managers in One Month

 Technology Company

 Permanent Placements

 Sales

A global omni fulfillment platform that supports thousands of ecommerce brands with a global network of 50+ fulfillment centers across the US, Canada, UK, EU, and Australia.

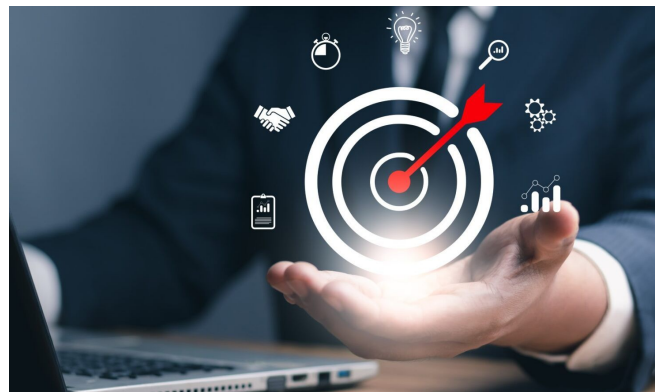
CHALLENGES

Due to extensive company growth and additional funding, the client was expanding their Business Development team.

Having only one internal recruiter, they struggled to focus on these BDR roles while maintaining recruiting for the organization as a whole.

GOAL

Partner with a recruiting firm who has the network to deliver on all 25 roles needed for the BDR team



25

Placements

1mo

Avg. time to fill

LaSalle Network interviews hundreds of candidates each week, and as a result, has built an extensive pipeline of entry level candidates, maintained through networking and continuous sourcing.

LaSalle conducted large interview days which allowed the company to meet as many candidates as possible in a short amount of time, ensuring a quick time to fill for all BDR roles.