



# LaSalle Utilized as Trusted Staffing Partner During VMS Transition



Healthcare Provider



Temporary Placements;  
Front-End Patient Access

*A top healthcare provider in Chicago since 2010, prioritizes patient care, education, and research. Renowned for its innovative research and commitment to medical education.*

## CHALLENGES

- The client transitioned to a Vendor Management System (VMS) model and enlisted LaSalle for support.
- They needed a partnership that showcased a shared commitment to achieving mutual goals and driving success in healthcare.
- They had strict requirements in order to ensure smooth operations, and LaSalle Network exceeded these standards.

## SOLUTIONS

- LaSalle places a high-volume of temporary Patient Access roles within a short period of time.
- We continuously fill crucial roles urgently and efficiently.
- LaSalle was a trusted partner during the transition to a VMS model.
- Due to the success of this project, the organization continues to turn to LaSalle due to our urgency.

**30**

Placements

**2mo**

Avg. time to fill

*\*with 1mo of compliance*

**70%**

Retention rate

Through a deep understanding of the company's business needs, LaSalle Network has fostered a strategic partnership that continues to flourish. This VMS project wasn't just a successful delivery, it served as a springboard for an even stronger alliance. The trust in our expertise led to introductions with valued clients of the VMS partner, a testament to the exceptional results we achieved together.