



Building a Long-Term Accounting Recruitment Partnership

Fund Administration

Permanent Placements

Accounting & Finance

This client is a company that provides fund administration services offering consulting, administration, and technology services to enable clients to launch funds and scale fund operations.

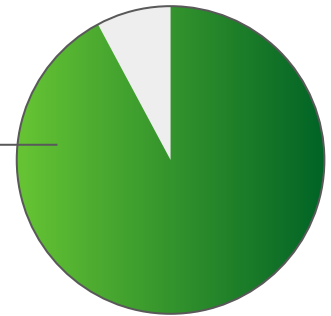
37 Total placements

- Fund Accountants
- Fund Controllers
- Fund Managers
- Senior Associates

1 month

Average time to fill
**2-week interview process + 2-week notice*

90%
Retention rate



CHALLENGES

The client had difficulty attracting and retaining qualified accounting talent within the Chicagoland area because they were a small office at the time and little name recognition.

The specific candidate pool they were looking to attract were 1-2 years out of public accounting (audit/assurance or tax) that worked within the financial services industry.

SOLUTIONS

- LaSalle Network built strong relationships with the organization's hiring teams by doing frequent onsite visits to understand the company culture.
- LaSalle Network partnered with the hiring teams to learn the fund admin space and how to better to sell to candidates in a competitive market.
- Coached client on opening up profile to review a broader candidate pool with the right intangibles that would lead to a great culture fit.