

# **Trusted Partnership:** Staffing Portcos Through Customized Solutions



Private Equity Firm



Direct Hire



Accounting & Finance, Human Resources

This private equity firm uses their experience to benefit founders, delivering top tier returns that rank them in the top 1% of PE firms, validating their success through performance metrics.

#### **NEED**

- The client needed a trusted recruiting partner, that specializes in conducting confidential searches.
- They wanted a team who would collaborate closely with top-tier executives across their portcos to identify exceptional talent.
- The organization was hiring for several high-level roles within their Accounting & Finance and Human Resource departments, so needed a partner who had expertise in both areas.
- They needed a flexible pricing model.

#### **SOLUTIONS**

- LaSalle offered a thorough retained search approach with a contingent pricing model.
- We provided white-glove service to their portfolio clients as well as the candidates we were recruiting.
- Our team identified leadership level talent across four different industries and markets.

## 8 placements

Placement Highlights:

- Accounts Payable Specialist
- Controllers
- Finance and Operations Associate
- HR Managers
- Senior Accountant

### 4 portcos

Industry Highlights:

- Environmental Services
- Food and Beverage
- Healthcare
- Manufacturing