



# LaSalle Network Outperforms Competition, Filling Strategic Accounting Roles in 2 Weeks



Wholesale



Accounting



Project to Hire

*The largest distributor of bathroom and plumbing supplies in the US, with a presence in every state. They are continually developing new technologies and systems, pioneering innovative plumbing and bathroom products to meet evolving customer needs.*

## CHALLENGES

- Required additional accounting support within a short time frame due to staffing gaps
- Recognized a need for specialized skills or expertise not available internally
- Valued a reliable and capable partner to address their ongoing accounting needs

## SOLUTIONS

- LaSalle Network effectively sourced and placed five accounting professionals within the specified timeframe
- LaSalle Network vetted and selected top-tier candidates to present, setting themselves apart from competitors
- LaSalle Network's emphasis on building and nurturing their relationship played a pivotal role in their success

**5**

Placements

**14d**

Avg. time to fill

**80%**

Retention Rate

While the organization was already engaging with other firms, LaSalle Network stood out among them because they established a strong relationship, earning the opportunity to fill all five roles. Their successful delivery outperformed their competition, and after filling the roles, they were entrusted with additional placements.