

# Conquering Recruitment Challenges: Finding the Ideal Tax Manager for a Niche Role



Investment Management



Permanent



Accounting & Finance: Tax

*A leading, Chicago-based investment advisor serving the US institutional market. They offer a range of strategies to help their clients manage their investment objectives.*

## CHALLENGES



The Tax Manager role remained unfilled for an extended period, despite an internal recruiting team



Looking for a specific and high-caliber candidate profile



Candidate needed to have experience at a Big 4 firm, CPA certification, experience working with real estate tax returns and involvement with corporate tax return preparation

## GOAL



Find the right candidate for the role

After an extensive search, the organization turned to LaSalle Network for assistance with their hiring needs. LaSalle's team identified an ideal candidate who had previously worked at the same organization as the hiring manager. While they weren't personally acquainted, the candidate met all the client's criteria and has since started working, delivering excellent performance.