



Building a Long-Term Accounting Recruitment Partnership

 Fund Administration

 Permanent Placements;
Accounting

This client is a company that provides fund administration services for managers and general partners of private equity, buy-out, venture capital, real estate, and fund-of-funds firms. It offers consulting, administration, and technology services to enable clients to launch funds and scale fund operations.

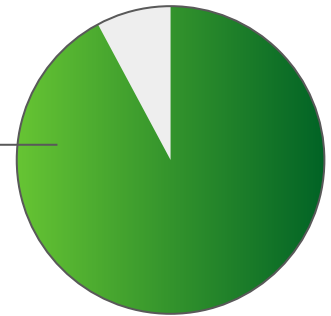
37 Total placements

Fund Accountants
Fund Controllers
Fund Managers
Senior Associates

1 month

Average time to fill
**2-week interview process +
2-week notice*

90%
Retention rate






CHALLENGES

The client had difficulty attracting and retaining qualified accounting talent within the Chicagoland area because they were a small office at the time and little name recognition

The specific candidate pool they were looking to attract were 1-2 years out of public accounting (audit/assurance or tax) that worked within the financial services industry

SOLUTIONS

-  LaSalle Network built strong relationships with the organization's hiring teams by doing frequent onsite visits to understand the company culture
-  LaSalle Network partnered with the hiring teams to learn the fund admin space and how to better to sell to candidates in a competitive market
-  Coached client on opening up profile to review a broader candidate pool with the right intangibles that would lead to a great culture fit