

LaSalle Utilized as Trusted Staffing **Partner During VMS Transition**



Healthcare Provider



Temporary Placements; Front-End Patient Access A top healthcare provider in Chicago since 2010, prioritizes patient care, education, and research. Renowned for its innovative research and commitment to medical education, they are dedicated to improving patient outcomes and advancing healthcare.

CHALLENGES

- The client transitioned to a Vendor Management System (VMS) model and enlisted LaSalle for support
- They needed a partnership that showcased a shared commitment to achieving mutual goals and driving success in healthcare
- They had strict requirements in order to ensure smooth operations, and LaSalle Network exceeded these standards

SOLUTIONS

- LaSalle places a high-volume of temporary Patient Access roles within a short period of time
- We continuously fill crucial roles urgently and efficiently
- LaSalle was a trusted partner during the transition to a VMS model
- Due to the success of this project, the organization continues to turn to LaSalle due to our urgency and our partnership has only grown from this

30

Placements

Avg. time to fill *with 1mo of compliance **70%**

Retention rate

Through a deep understanding of the company's business needs, LaSalle Network has fostered a strategic partnership that continues to flourish. This VMS project wasn't just a successful delivery, it served as a springboard for an even stronger alliance. The trust in our expertise led to introductions with valued clients of the VMS partner, a testament to the exceptional results we achieved together.