



LaSalle Identifies Key Sales Account Managers in 6 Months



Professional Services Firm



Permanent Placements



Sales

A \$12B professional services and management consulting firm with more than 50,000 employees globally. They provide a broad range of risk, retirement and health solutions, empowering results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

CHALLENGE

This client embarked on the implementation of an innovative rewards solution, prompting the need to recruit individuals to join dedicated sales teams. These sales teams would be responsible for introducing and delivering this cutting-edge rewards program to their clients.

RESULTS

34

Placements

2-3wks

Avg. time to fill

<6m

To start

SOLUTION

- LaSalle Network dedicated a team to identify, vet, screen, and place individuals as Sales Account Managers in a timely and efficient manner
- LaSalle successfully filled all positions due to their swift recruiting process
- LaSalle jumped in and created an efficient and organized interview process for the organization to ensure a successful hiring process in a timely manner