



From Need to Filled: Quickly Staffing Up Revenue Cycle

-  Speciality, Front-End
-  Temporary to hire

An accredited specialty pharmacy that serves patients with chronic, rare and complex conditions and connects them to medication, clinical information and funding. They focus on disease programs that require a high-touch patient experience and provide those we care for genuine empathy and compassion as part of our service delivery.

GOAL

Staff up their admissions team annually

CHALLENGES

- Finding qualified candidates open to a hybrid schedule
- Needing prior authorization and benefit verification experience, within close proximity to the company headquarters
- Candidates open to a six-month contract



OUTCOME

Navigating the hurdle of hybrid requirements, LaSalle persisted in our search for candidates with the necessary skill sets, particularly those with advanced prior authorization and benefit verification skills demanded by these positions. Through collaboration and determination, we fulfilled the organization’s staffing needs, reinforcing our role as a reliable partner capable of meeting their specialized hiring demands.

12

Average placements annually

14 days

Avg. time to fill

4

Average converted annually

*limited due to open roles

For over 5 years, LaSalle Network has established itself as a leading partner for this organization. This unwavering commitment has earned them a coveted position as one of only two preferred vendors year-round.