

Rapid Response, Big Results: Staffing Up to Capitalize on Market Opportunity

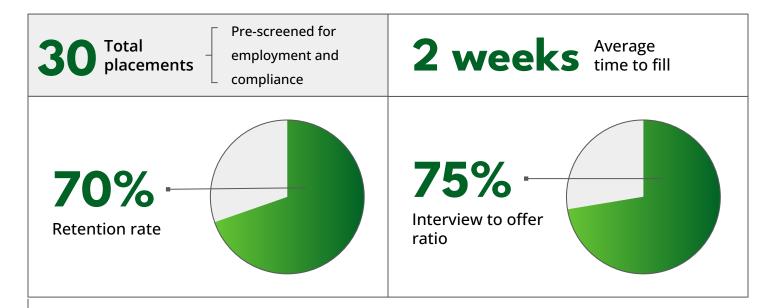


Speciality, Front-End



Temporary and Temporary to hire

A leading provider of home infusion therapy and specialty pharmacy services in the United States. With a focus on delivering high-quality, personalized care to patients in the comfort of their homes, this company offers a comprehensive range of infusion therapies, medications, and support services for individuals with complex medical needs.



CHALLENGE: This company faced a sudden opportunity due to a competitor's closure

Influx of new business required rapid workforce expansion

Needed to hire healthcare revenue professionals quickly

GOAL



Maintain competitive edge and solidify its position as a healthcare industry leader

This specialty company initially engaged two partners for this project; however due to LaSalle Network's success, they were the exclusive vendor for the second half of the project. LaSalle helped the organization maximize its potential leading to significant revenue growth for the company.